



The growth story of Globachem started in 2000 in Sint-Truiden as a dynamic family business. Our focus? Innovation and internationalization! Young, generic resources, new applications and formulas ... We have been focusing on this for almost 20 years. With success, because we can call ourselves an important European player with a turnover of more than € 150 million. Globachem helps farmers and horticulturists protect their crops through an extensive range of generic and internally developed plant protection products. This way we contribute to safe food production for the growing world population. We therefore have an excellent reputation with both our customers and our employees. To continue building the Globachem future, we are now looking for a:

Product Manager Crop Protection

Tasks and responsibilities

- You will develop new products coming from the R&D pipeline. This in close collaboration with the Product Development department, to bring them to the market in short- or midterm
- You will be responsible for the strategic planning of products, also in relation with the regulatory profile of the different products. You will also act as a link between the different departments for the products (Product Development, Regulatory, Supply Chain)
- You will develop technical and commercial argumentation, including market positioning of your products. You will have contact with Globachem's distributors and influencers and support the internal sales teams with product knowledge, benchmarking, USP,

Profile

- You have a Master in Bioscience engineering or equivalent with a strong interest in agriculture. You have at least a few years of experience in the agrochemical business. Experience in product management is an advantage and you have a passion for the agrochemical business
- You excel in the planning & execution of go to market actions. With your multitasking and organisational skills, you are comfortable in dealing with multiple and complex products simultaneously
- You are a team player and are able to interact with a variety of teams
- Your written and spoken English and Dutch is fluent. Knowledge of French and German or Spanish is an additional asset
- You are a strategic thinker, well-organized and structured and a strong communicator
- You are proactive and dynamic, with a "go for it" mentality.
- You are assertive and flexible and have an entrepreneurial spirit
- You are flexible to travel from time to time (approximately 40%)



A company with a great future

Globachem offers you an interesting job with real responsibilities in a growing and financially healthy family business with a great future ahead. You can grow along with the organization, education and training are offered. The team is young and enthusiastic, you work in an attractive new working environment on a nice location. Your remuneration package is attractive and contains an interesting set of fringe benefits.

How to apply?

Send your CV and motivation letter to vacatures@globachem.com

